*DIFY Applicant - BNI Bio, Background & GAINS*

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| **APPLICANT INFORMATION** |
| **Name****Email & Phone** | » |
| **Your State / Suburb**  | »  |
| **University / Qualifications**  | » |
| **Previous of Employment/Jobs** | »Describe the previous experience that makes you suitable for [**the job**](https://difysocial.com.au/dify-jobs/). |
| [**Dify Social**](https://difysocial.com.au/dify-values/) **(5) &** [**BNI**](https://difysocial.com.au/dify-marketer/) **Values (7)**  | » Identify 3 values you identify most strongly with |
| **If you’re not a NZ/Australian Citizen/PR, plese provide visa details** | Visa type | » |
| Expiry date | » |
| Work right restrictions if any | » |
|  | **Have you ever been convicted of a criminal offence? Yes / No**  | **Do you have 2 contactable references? Yes / No** |

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| **OTHER INFORMATION** |
| **Drivers Licence** **Yes / No****Do you own a vehicle Yes / No** | **Computer** » Windows or Mac or others? | **Smartphone** » Android or iPhone or other? |
| **DISC Profile**  | » Complete the [DISC profile assessment](https://www.tonyrobbins.com/disc/) and provide the results |
| **Describe your personal use of the six key Social Media channels** (mentioned in the job ad) | »  |

*DIFY - BNI GAINS Worksheet*

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| **G**oals Goals are the business or personal objectives you want or need to meet for yourself or the people who are important to you. You need to define your goals and have a clear picture of the other person’s goals. The best way to build a relationship with someone is to help them achieve their goals! | Goals » *If successful in my application with Dify Social, my goals would be* … *My ultimate working goal is* ... |
| **A**ccomplishments People like to talk about the things they are proud of. Remember, some of your best insights into others comes from knowing what goals they have already achieved. Your knowledge, skills, experiences and values can be surmised from your achievements. Be ready to share your accomplishments with the people you meet. | Accomplishments » *e.g. studies, work, sporting, artistic* ...  |
| **I**nterests Your interests can help you connect with others. Interests are things like playing sports, reading books and listening to music. People like to spend time with those who share their interests. When you and your network source share the same interests, it will strengthen your relationship. | Interests » *outside of working hours, how do you like to spend your time*?  |
| **N**etworks You have many networks, both formal and informal. A network can be an organisation, institution, company or individual you associate with. | Networks » e.g. *sport & recreation clubs, groups, faith community, industry associations* …  |
| **S**kills The more you know about the talents and abilities of the people in your network, the better equipped you are to find (and refer!) competent affordable products and services when the need arises. And when you’re trying to roundup business opportunities, the more people know about your skills, the better your chances! | Skills »  |